# **Rafael D. Gonzalez** 4107 Wood Raven Ct. Belleville, IL 62226 (618) 971-7964

# **Professional Experience**

### Sales Associate: Best Buy

- Personally interact with customers in order to find the right product suitable for their desire.
- Received two honorable mentions for outstanding customer service. 0
- Recognized as MVP of the entire store for outstanding customer service and teamwork.
- Received recognition and reward for being one of the top performers in the entire district.
- Received recognition for having one of the highest profitable sales attach rates in the company. 0
- Completed numerous online training courses on product and sales excellence. 0
- Have participated in multiple sales and leadership training sessions. 0
- Have trained numerous employees in sales excellence.
- Established high profile clientele.

## Sales Associate: The Buckle

- Personally interacted with customers helping find specific clothing items. 0
- Became very knowledgeable of store product. 0
- Built high-profile clientele. 0
- Became respected for my social skills by fellow co-workers. 0
- Recognized for providing excellent costumer service multiple times by clients. 0
- Worked to create the most enjoyable shopping experience possible for the guests. 0
- Received award for the highest amount of sales per hour for amount of hours worked. 0
- Aided in the training of new employees. 0

#### Sales Associate: Aeropostale

- Welcomed guests into the store and introduced current sales and offers being provided. 0
- Organized the store and restocked clothing racks, hangers, etc.
- Worked with costumers one-on-one helping them find specific clothing items.
- Built clientele.
- Received honorable mention for outstanding customer service. 0
- Received a prize for being recognized as an excellent co-worker. 0

#### Education

-	Southern Illinois University Edwardsville: Current Student		Present
	0	Current GPA of 3.31	
	0	Recognized as an outstanding student by multiple professors.	
	0	Actively involved with a college ministry team.	
-	Hom	e schooled: K-9 <sup>th</sup>	1997-2006
	0	Followed Abeka Books accredited program all nine years.	
	0	Acquired self-discipline and self motivation.	
	0	Attained a GPA of 3.65	
-	Colli	nsville Christian Academy: High school	2007-2008
	0	• Received High honors each semester for both my sophomore and junior years.	
	0	Actively participated on the school soccer team.	

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- Ran for the school's track team and received multiple medals.
- Participated in the school's music team. 0
- Attained a GPA of 3.65 0

References: Available upon request

10/2009 - Present

11/2007 - 1/2008

2/2008 - 5/2009